



## State of the Upstream Industry

Where the Action Is

**International Petroleum Environmental Conference** 

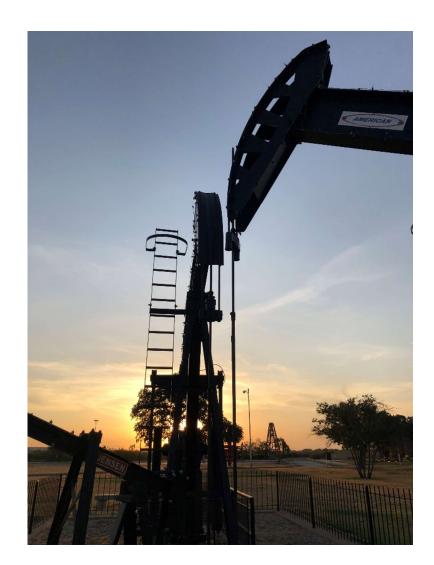
San Antonio, Texas October 7, 2019

Ken Nichols/Tetra Tech
Lloyd Hetrick/East Shore Investments, LLC
Robert Bruant/B3 Insight

#### Overview



- State of the Industry
- Where The Action Is
  - Long-term EIA\*
  - Short-term Permits
  - Current Rigs
- Sustainability
- Data Management
- Conclusions



\*U.S. Energy Information Administration



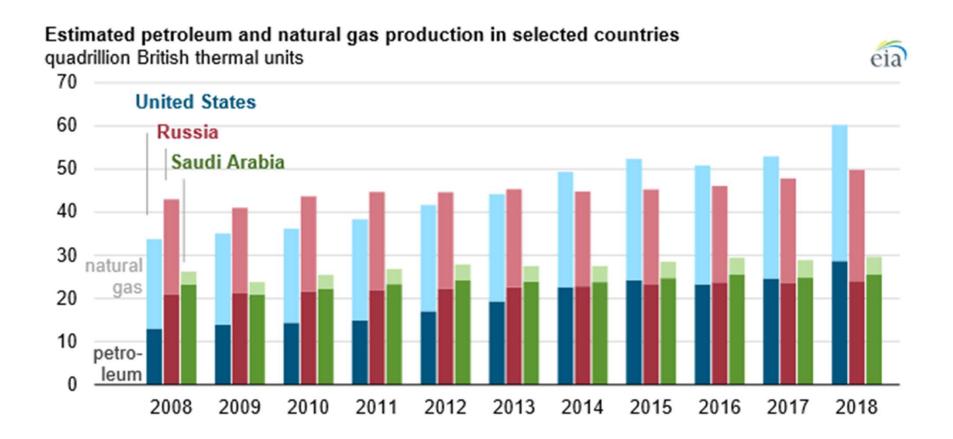
#### State of the American Energy Industry

- "We have unleashed a revolution in American Energy the United States is now the number one producer of oil and natural gas in the world. And now, for the first time in 65 years, we are a net exporter of energy"
  - President Donald Trump State of the Union 2019





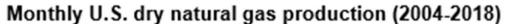
#### The US is the Number One Producer



https://www.eia.gov/todayinenergy/detail.php?id=40973

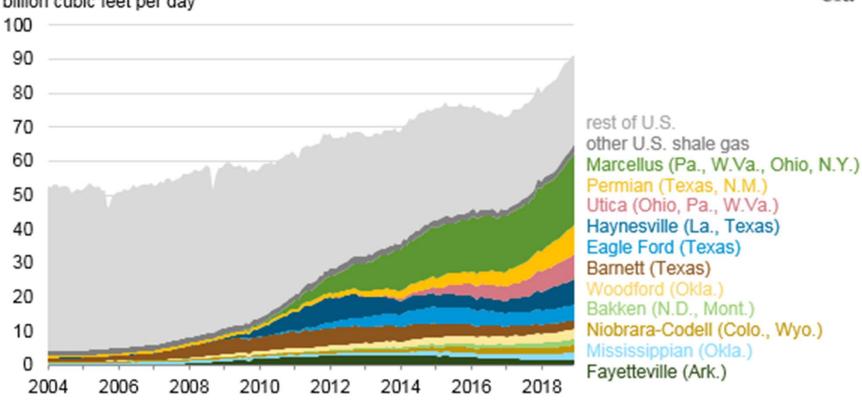


#### **Gas Production History**





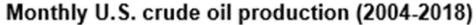




U.S. Energy Information Administration

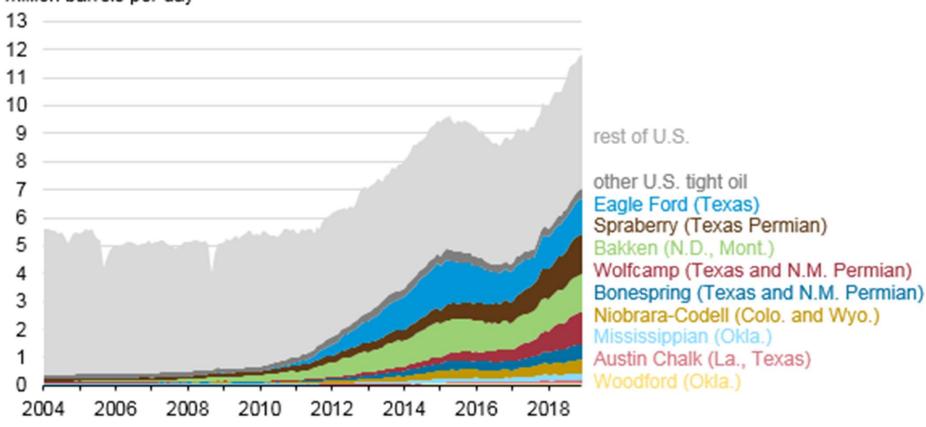
## TETRA TECH

#### **Oil Production History**







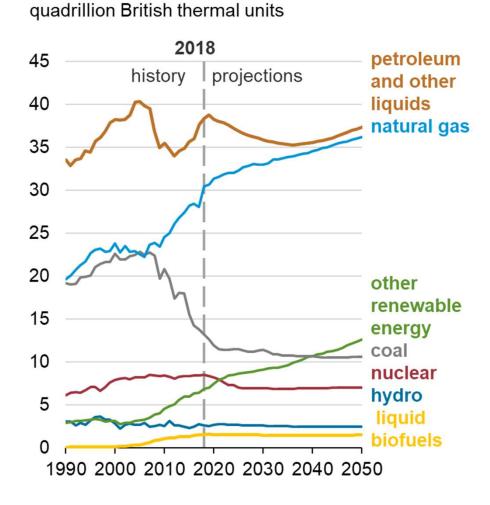


U.S. Energy Information Administration



#### **U.S. Energy Demand by Fuel**

#### Energy consumption by fuel (Reference case)

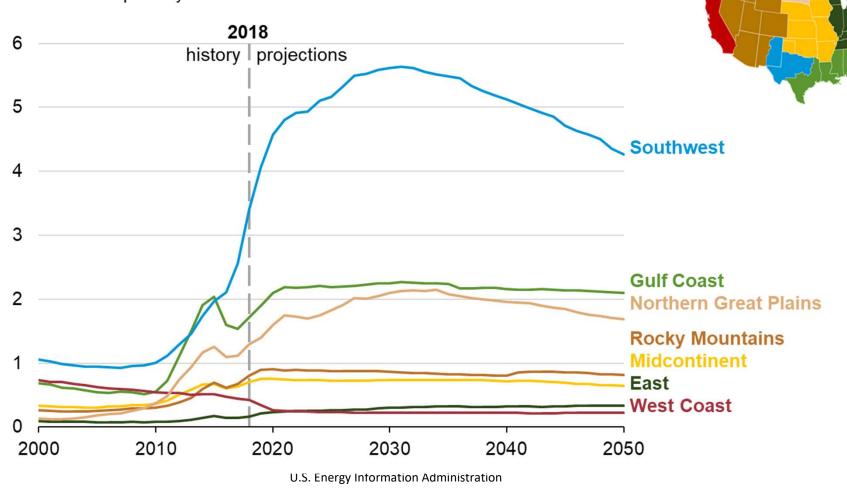


Annual Energy Outlook 2019. U.S. Energy Information Administration



#### **Oil Production – Future Projections**

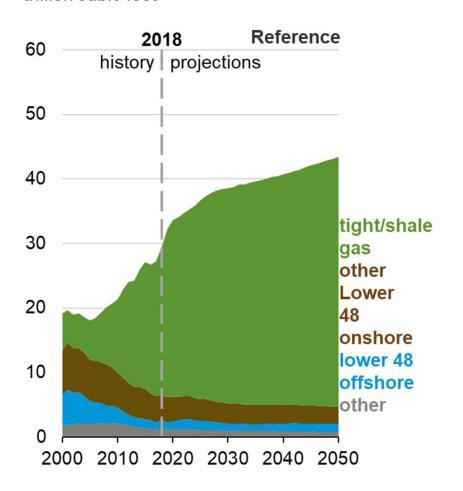
# Lower 48 onshore crude oil production by region (Reference case) million barrels per day

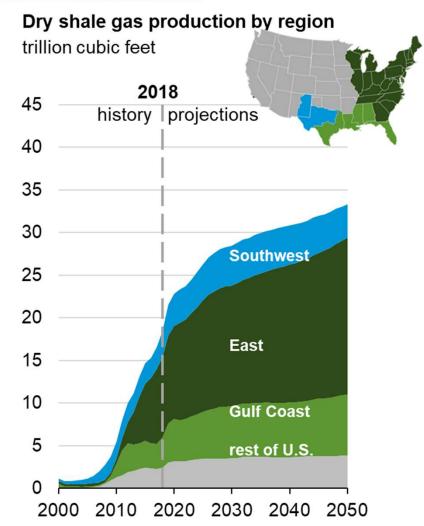




#### **Gas Production – Future Projections**

# Dry natural gas production by type trillion cubic feet

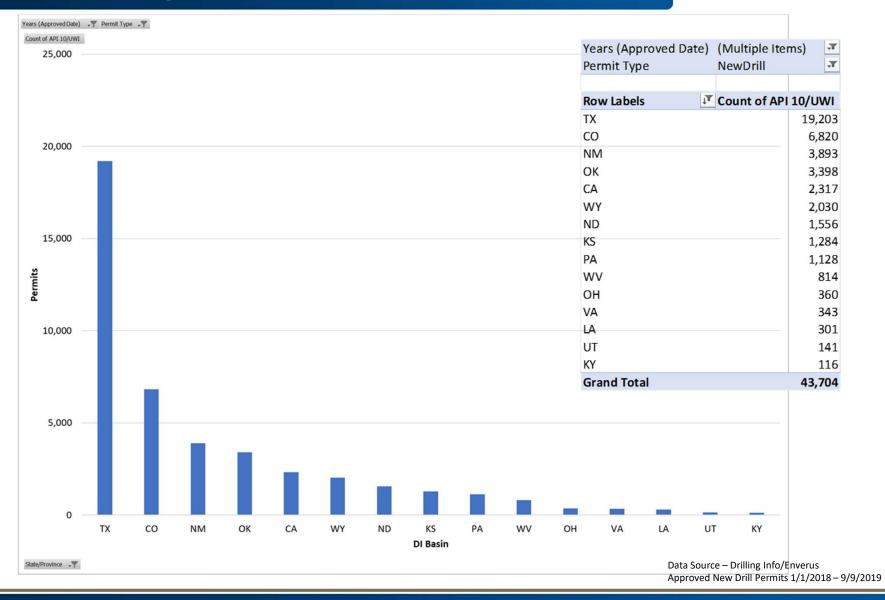




U.S. Energy Information Administration

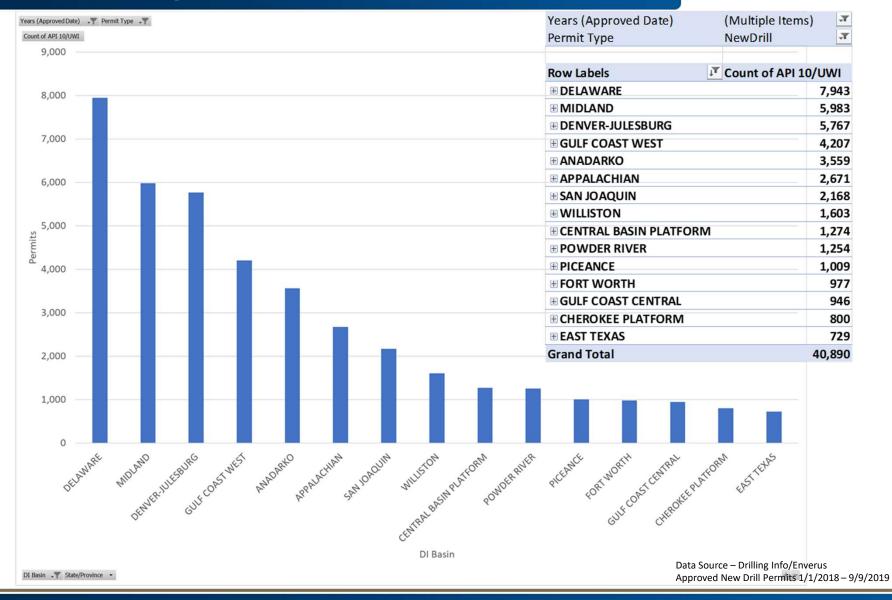


### **Permits - Top 15 States**





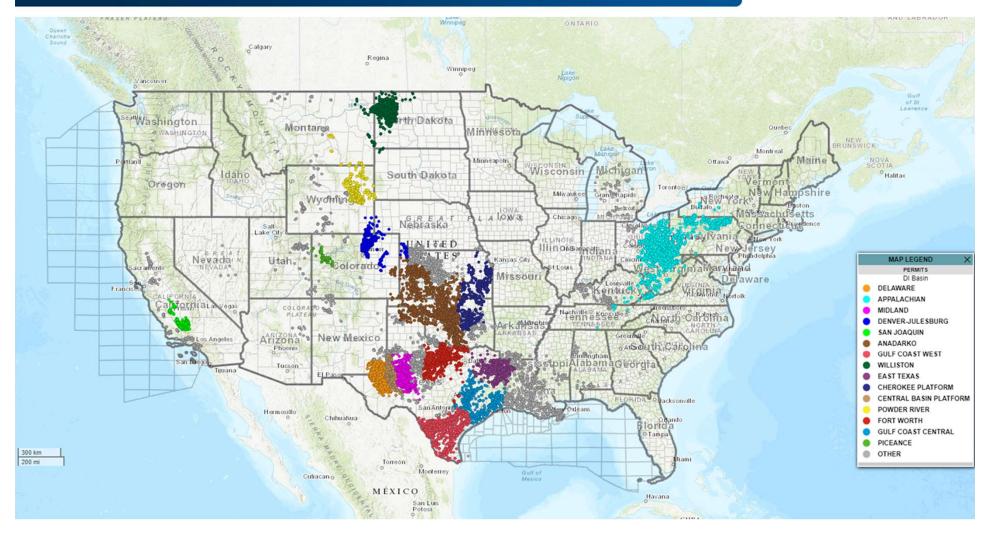
#### **Permits - Top 15 Basins**



#### Where the Action Is

#### **Permits by Basin**



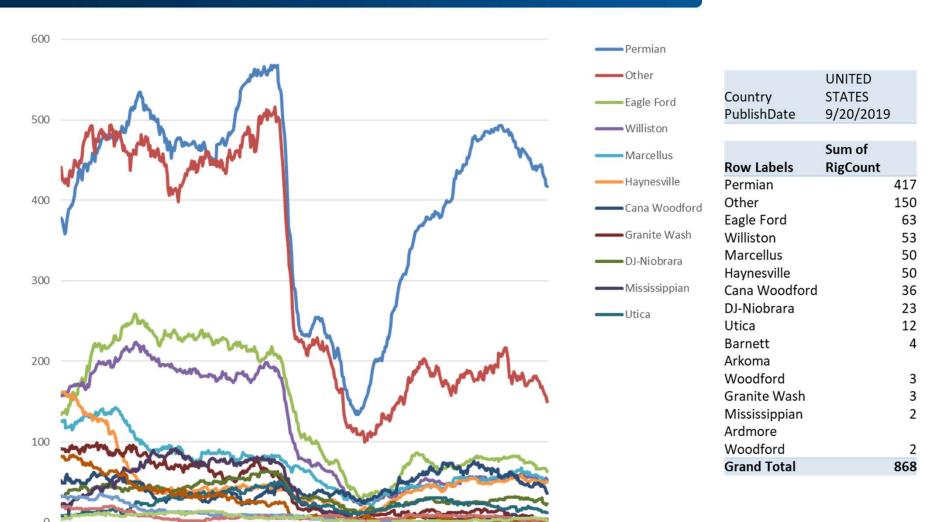


Data source - Drilling Info/Enverus



#### **Rig Count – History by Play**

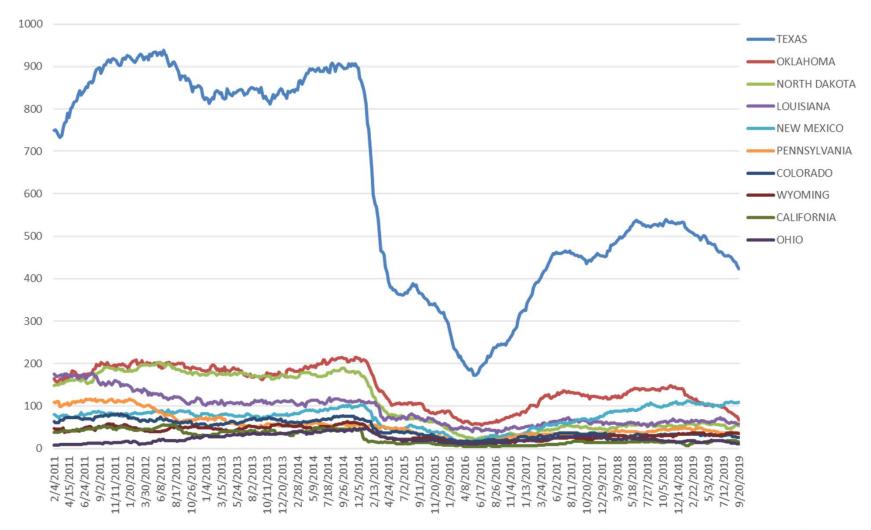
2/4/2011 2/3/2012 2/1/2013 1/31/2014 1/30/2015 1/29/2016 1/27/2017 1/26/2018 1/25/2019



https://bakerhughesrigcount.gcs-web.com/na-rig-count



#### Rig Count - History by State

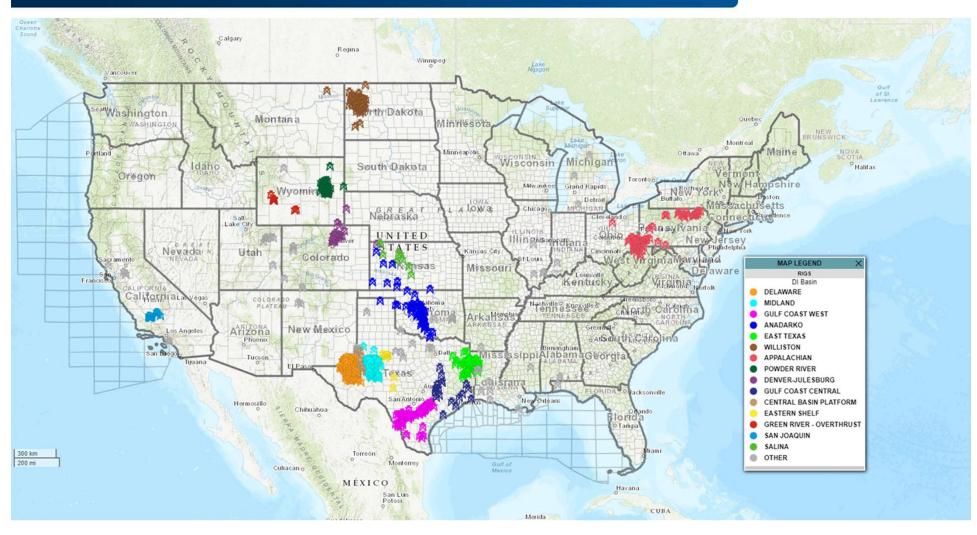


https://bakerhughesrigcount.gcs-web.com/na-rig-count

#### Where the Action Is

#### **Rig Locations**





Data Source - Drilling Info/Enverus

### **Sustainability**



- Strong and growing emphasis
- Economic Sustainability
  - Returns to investors
  - Company growth into the future
- Social Sustainability
  - Positive impacts to people
  - Community development
  - Engagement and collaboration
- Environmental Sustainability
  - Reduce pollution
  - Avoid other negative impacts



#### **Economic Sustainability**



- Capital efficiency
- Operating efficiency
- Transactions
  - Mergers
  - Acquisitions
  - Divestitures
- Infrastructure
  - Scale
  - Optimization





### **Social Sustainability**



- Community Engagement
- Philanthropy
- Volunteerism
- Talent Management
- Inclusion and Diversity





#### **Environmental Sustainability**



#### Air

- Reduction of fugitive emissions
- Reduction of flaring
- Clean power

#### Land

- Waste minimization
- Seismicity
- Remediation
- Habitat management

#### Water

- Alternative sources
- Midstream model
- Produced water management
- Recycling



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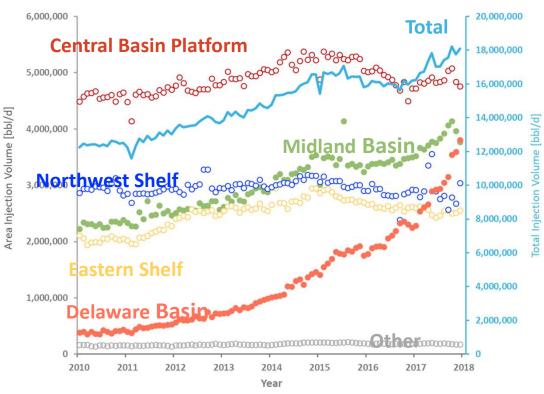


#### Data Collection, Analysis, and Reporting

- All aspects of business including sustainability
  - Measure performance
  - Track progress
  - Report, Analyze, and Collaborate
  - Improve
- Cyber Security



#### **Permian Basin Water Disposal**

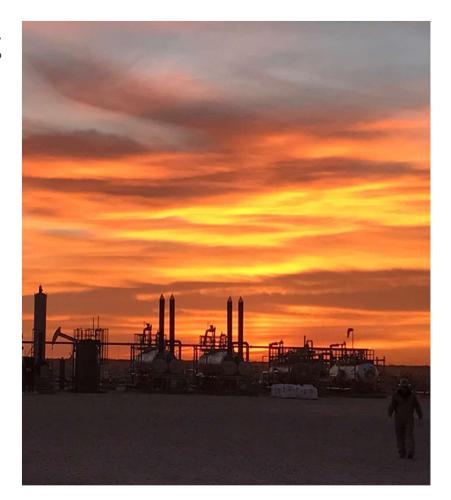


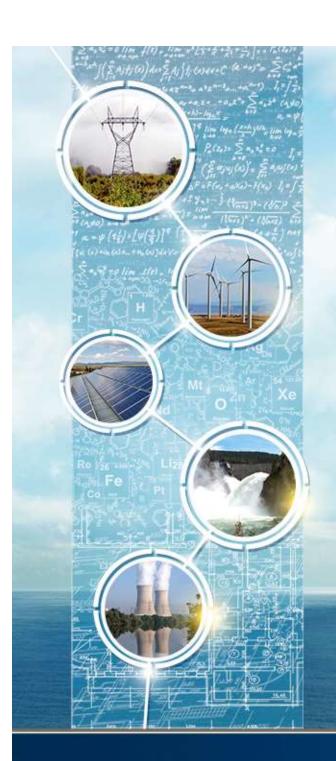
Data Source: B3 Insight



#### **Conclusions**

- The state of the industry is strong as demonstrated by its production history
- Pricing has fluctuated dramatically and industry is adapting
- Change brings opportunities –
  there is reason for optimism as
  the industry pivots to guarantee
  long-term sustainable domestic
  energy into the future





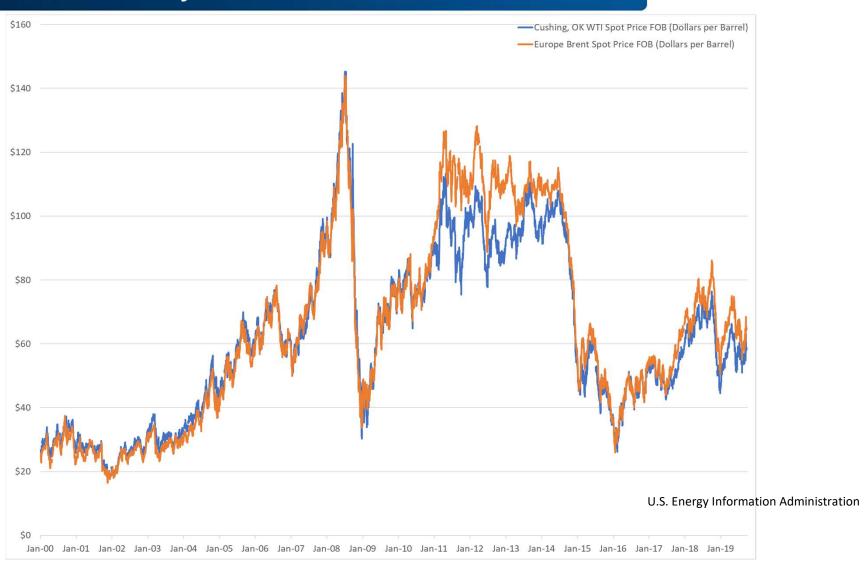


## Thank You





## **Oil Price History**





### **Gas Price History**

